

### We are a place where what was welcomes what's next

An invitation to enjoy the cultural renaissance to grow business and enjoy a quality of life.

2025 EDITION VANGUARD COMMUNITY DEVELOPMENT CORP. 313.872.7831 northenddetroit.life

OR 17

PROPERTY OF THE PROPERTY CORP. 313.872.7831 northenddetroit.life

UNIVAUKEL JUNCTION

## State of the DISTRICT

**19** Blocks

**190** Acres

168 Parcels

**18** Restaurants

6 Retail stores

10.5k Workers employed

357K Visitors

#### Historic North End Main Street is making a real difference.

Vanguard Community Development and community partners are taking a proactive approach to planning for the equitable prosperity of Detroit's Historic North End Business district. Ongoing efforts are serving to heighten the district's appeal as a place to work, visit, live and do business and invest. A holistic approach to revitalization is sparking a new wave of activity and reaffirming The Historic North End as a local and regional attraction, economic engine and center of culture and commerce.

#### **Business District's Goals**

- · African American culture: leveraging the past for equitable growth
- Equitable entrepreneurship servicing local neighborhood and workforce (examples: grocery, restaurants, convenience, co-op structures)
- Creative and innovation-based small-scale production (examples: music, engineering, foods, apparel)
- · Equitable development planning



#### TRANSFORMING HISTORIC NORTH END'S MAIN COMMERCIAL CORRIDOR



Lunch time is a busy period in our district, and we plan to continue to expand the lunch service options available for employees and visitors.



North End Main Street is proud to share our arts and cultural experiences with National LISC. Our district is now featured in a national case study. If you would like to read the case study please visit our website, northenddetroit.life.



Main Street volunteers are diligently gathering accurate information about our business district. By 2025, our district will have updated mapping.

#### REINVESTMENT STATS 2023-2024

**PRIVATE INVESTMENT** 

<sup>\$</sup>57,972

Program to date: 38,270,165



Façade & Building Improvements
Program to date



New Businesses Program to date

#### **Community Profile**

Historic North End | 2024



Population





2,259



Median HH Income

\$26,109



Median Age

**39.3** years



Housing Units

**3,287** 



**56%** Housing is occupied **69%** Owner-occupied **44%** Renter-occupied

#### **Main Street is Helping Businesses Thrive**

- Level Up Grant, Legal Support (Reshounn Foster, Shirley Davis, Cathryn Coleman, Cornelius Harris)
- · Level Up Grant, Accounting Support (Reshounn Foster, Cathryn Coleman)
- Level Up Grant, Build Institute Course (Phyllis Judkins, Michelle, Allegra, Jacquette Chapman, Sheila Hale, Veronica Adams)
- · Freya Invest EGB
- · Grand Haus; Invest EGB
- · Market Snapshot
- · Historic Preservation Training Webinar
- · Home Repair Grant Training
- East Grand Boulevard Wayfinding Signage
- · Main Street Grant Resource Fair

"The (food trucks) look really good. We are very appreciative over here for the work that you guys put in to make this a true neighborhood."

-Tom Aepelbacher, President/COO, New Center Stamping

#### **Business District Drive Time Markets**

	5 Minutes	10 Minutes	20 Minutes
Population	28,277	231,045	1,441,950
Households	13,148	96,308	587,521
Median HH Income	\$30,837	\$34,873	\$54,087

#### **In-demand Businesses**

#### Food & Drink

Bakery
Breakfast/brunch restaurant
Casual dining eatery
Deli/sandwich shop
Brewery or brewpub

#### **Retail Establishments**

Bookstore
Arts, crafts, and hobbies
Specialty foods
Women's clothing
Bikes and bike repair

#### **Light Up The Blvd**

The Light Up Main Street Holiday Event transformed our district into a winter wonderland beginning on Small Business Saturday. The festive experience promoted our local businesses and local vendors. We showed unity through holiday lighting, wreaths, extended shopping/dining hours, holiday coupons and free gift-wrapping. On Small Business Saturday, we hosted a holiday pop-up with 15 small business vendors. We also took 20 seniors out for a holiday dining experience right in our district.



#### **2024 Pulse** of the District



24% Visit Historic North En Visit Historic North End

Described recent trends 80% Described recent trends in Historic North End as improving or making progress.

Said the frequency of their visits to Historic North End increased during the past year.

#### **Social** Connection





1.700+ Facebook Followers



Instagram Followers

#### Volunteer Connection





olunteer hours in 2023-2024



Volunteer hours (Program to date)



§**32,443** 

olunteer value in 2023–2024



(Program to date)

#### **VOLUNTEER SPOTLIGHT**

"I'm the third of six generations that's lived in my home in the North End. I'm happy to be here for the rebirth and being a part of it through volunteering at Vanguard as a member of the Clean Team."

> -Clarissa Luckett, **Volunteer Community Resident**



#### In the Numbers





Grants/foundation



Promotion activities

Design activities

Economic vitality activities

Operations

## NORTH EN

**Historic North End Main** Street Events 2023-24

- Fall Main Street Mixer
- · Spring Main Street
- · Women Who Drum (Black Bottom Park)
- · National Night Out
- North End/ Milwaukee Junction **Business District Association Launch** (NEMJ/BDA)



Women Who Drum



Main Street Mixer



National Night Out



NEMJ/BDA Launch Event

"Our programs and partnerships have offered business services that truly help fill gaps for business such as access to capital and understanding and assistance with some of the complexities as an entrepreneur."

—Drusilla Fanning, Advisory Board Treasurer

#### **Historic North End's Main Street Advisory Board**

President: Quincy Jones Treasurer: Drusilla Fanning Vice President: Ette Garth Promotions:

Lynette Roberson

Design: Lynn Wiggins Member: Thor Jones Member: Chenita Garv CEO: Pamela Martin Turner Senior VP/CFO: Everett Stone COO/Comm. Engagement: Monica Edmonds VP Economic Development: Lisa Tucker

Intern: Natalia Nowicka

#### **MICHIGAN MAIN STREET**

A Network of Leaders in Grassroots Economic Development

#### **Real Impact.** | The numbers prove it!



\$49,135,925

**Private Investment** 

\$473.749.204

Program to date



**Public Investment** 

\$152.552.988

Program to date



30,094

2023-24 Volunteer Hours

922.796 Program to date **OPEN** 

136 2023-24 New **Businesses** 

2.033

Program to date



2023-24 Façade & Building **Improvements** 

2.934

Program to date

# MICHIGAN

#### **Michigan Main Street**

provides technical assistance to local communities as they implement the Main Street Four-Point

Approach®, a community-driven, comprehensive strategy encouraging economic development through historic preservation in ways appropriate for the modern marketplace. The program aims to create communities distinguished by economically vital and vibrant commercial districts and downtowns, thereby making the state economically stronger and culturally diverse.



#### **Our MMS Communities**



Select Level

Master Level

www.miplace.org